



CASWELL VLACHOS GROUP

ACQUISITIONS & MERGERS
BUSINESS BROKERAGE

Stephen Vlachos

Anyone who has spent some time with me over the years has heard me say that I believe that entrepreneurs are American heroes. I do not say that lightly. At the core of our free enterprise system of government is the creation of jobs. As we know, it is small business that creates the majority of jobs. Those that take the risk and put everything on the line to own a business provide a great service to our country by way of the jobs that they create. Besides my friends and family, I most enjoy the company of entrepreneurs and those that seek to become entrepreneurs.

Relevant Experience:

Successful intermediary facilitating the sale of dozens of operating companies. During six years with the larger, regional business brokerage, CBI, I was, by far, the top producing associate.

Entrepreneur having now founded six Maine corporations. Three companies were building product related, two were lodging facilities and one a Mergers & Acquisition firm.

Each firm was founded with the sincere intent to be the best in their industry. The building products enterprises and the lodging properties all grew to be significant, profitable ventures and each has been sold successfully.

Creator and Presenter of the Managing for Profit seminars which were day-long intensive business management programs presented over a number of years in cities across the U.S. and Canada for the benefit of business owners in the kitchen, bath and remodeling industry.

Co-author (with Leslie Vlachos) of the business management book "The Great Cash Hunt" published by the National Kitchen & Bath Association. (NKBA)

Columnist writing on business management issues for the industry trade magazine Kitchen & Bath Design News.

President of a large building material wholesale company servicing Maine and Atlantic Canada.

General Manager for two large lumber companies with sales responsibilities covering all of New England and New York.

Past Member-Board of Directors, Hancock Lumber Company
Past Member-Board of Directors, Greater Portland Chamber of Commerce
Past Member-Planning Board in two different Maine communities
Past Chairman-National Education Committee of the NKBA
Past-President-NKBA-Maine